

Message Text

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PAGE 01 AMSTER 00406 020954Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----128586 021159Z /53

R 020915Z MAY 78
FM AMCONSUL AMSTERDAM
TO SECSTATE 3453
INFO USDOC WASHDC
AMEMBASSY THE HAGUE
AMCONSUL ROTTERDAM

UNCLAS AMSTERDAM 406

E.O 11652: N/A
TAGS: BEXP, NL
SUBJ: UNDER SECRETARIAL TASK FORCE ON FOOTWEAR: PHASE II -
THE NETHERLANDS.

REF: STATE 45683

1. CONSULATE HAS CONTACTED SEVERAL PURCHASING OFFICES FOR
MILITARY, POLICE AND SPECIALIZED FOOTWEAR. SPECIFIC
COMMENTS FOLLOW:

A) FOOTWEAR FOR MILITARY FORCES IS PURCHASED CENTRALLY BY:

DIREKTIE MATERIEEL
KONINKLIJKE LANDMACHT
31 V. D. BURCHLAAN
THE HAGUE, THE NETHERLANDS
PHONE: (070) 735-735

WHILE FORMAL POLICY MAY BE RELATIVELY OPEN PROCUREMENT,
IN PRACTICE BIDS ARE REQUESTED ONLY FROM INVITED DUTCH
FIRMS AND TECHNICAL SPECIFICATIONS ARE ADAPTED TO FIT
CAPABILITIES OF DUTCH MANUFACTURERS. INFORMATION ON
TIMING AND QUANTITY OF FUTURE PURCHASES WAS NOT OBTAINED.
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B. POLICE FOOTWEAR FOR RIJKSPOLITIE (FEDERAL POLICE) IS
PURCHASED BY:

RIJKSINKOOPBUREAU (GOVERNMENT PURCHASING OFFICE)
341 DR. COLIJNLAAN
RIJSWIJK ZH, THE NETHERLANDS

PHONE: (070) 999-100

ORDERS, SPECIFYING COMPANY FROM WHICH PURCHASE IS TO BE MADE, ARE PLACED BY FEDERAL POLICE WITH PURCHASING OFFICE. OPEN BIDDING IS NOT PRACTICED. INFORMATION ON TIMING AND QUANTITY OF FUTURE PURCHASES WAS NOT OBTAINED. LOCAL POLICE

DEPARTMENTS EITHER BUY INDEPENDENTLY OR UNDERWRITE DIRECT PURCHASES BY EMPLOYEES FROM RETAIL OUTLETS.

C. FOOTWEAR FOR GOVERNMENT INSTITUTIONS SUCH AS DETENTION HOMES IS PURCHASED BY:

RIJKSINKOOPBUREAU (GOVERNMENT PURCHASING OFFICE)
341 DR. H. COLIJNLAAN
RIJSWIJK ZH, THE NETHERLANDS
PHONE: (070) 999-100

ORDERS ARE SMALL, RARELY OVER 100 PAIRS, AND ARE PLACED WITHOUT TENDERS DIRECTLY WITH THE BATA COMPANY AT A NEGOTIATED PRICE OF ABOUT U.S. DOLLARS 9 PER PAIR.

D. THE NATIONAL RAILWAYS AND POST AND TELEGRAPH (PTT) SUPPLY ONLY RUBBER BOOTS AND SAFETY SHOES. EMPLOYEES BUY OTHER FOOTWEAR INDIVIDUALLY.

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2. CHANNELS OF DISTRIBUTION FOR INDIVIDUAL PURCHASES INCLUDE:

- A) VIA RETAIL OUTLETS, USUALLY SUPPLIED THROUGH AGENT/ DISTRIBUTOR,
- B) VIA PERSONNEL OFFICES OR EMPLOYEE ASSOCIATION OF SPECIFIC FIRMS OR AGENCIES,
- C) MAIL ORDER ADVERTISING.

3. POST HAS MADE TWO PTO MAILINGS INCLUDING ONE ON APRIL 19, 1978 AND HAS SUBMITTED 3 FOOTWEAR PTO S DURING LAST 2 WEEKS, OF WHICH NONE ARE FOR SPECIAL FOOTWEAR.

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